

# PITCH PERFECT

**IDEAS THAT WRITE THE FUTURE!** 





### WHAT WE WANT

## × Inspiration

- \_ Focus on the innovative strength of the European fintech scene
- \_ Enthusiasm for the industry

# × Visibility

- Creation of presentation opportunities
- \_ Effective media communication and networking

## × Networking

 Networking opportunities between start-ups, companies and investors

## × Entertainment

- \_ No traditional pitch contest
- \_ Festival character / "opening act" spirit



Berlin is THE fintech hub in Germany and Europe and therefore the epicentre of innovative talent and ideas.



## **HOW IT WORKS**

- × Integration of the start-up pitches as an "opening act"
- × Positioning on the FIBE Festival Stage
- × Selection of 7 start-ups in total
- × Allocation to 3-4 slots each on April 24<sup>th</sup> and 25<sup>th</sup> 2024

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24.04.2024 – 3 Slots à 1 Start-Up Pitch
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25.04.2024 – 4 Slots à 1 Start-Up Pitch



# **RULE(S) MAKE THE WORLD**

- × Participation only for seed phase / international
- × No subsidiaries of established companies
- × Application with pitch profile (idea, classification in the fintech cosmos, status quo, forecast, team, website)
- × Maximum of 2 people on stage for the pitch
- × No slides on stage



## **FIRST IMPRESSION**

× Stage entrance with a self-selected song that presents the spirit of the idea/start-up (max. 20 sec.)

#### **PITCH IT BABY**

× 2 min Pitch Idea / Forcast / Claim (170 characters) – no presentation!

## **ASK ME ANYTHING**

× 2 minutes for 2 question... Moderator / Audience / Pot Luck



## WHY THE HASSLE

- × Fame / Visibility
- × Access to the FIBE Festival (two free tickets included)
- × Networking



## **SPREAD THE WORD**

05.02.2024 Start of application phase

08.03.2024 End of application phase

By 22.03.2024 Decision on final 7 pitches

By 27.03.2024 Communication of final 7 pitches

